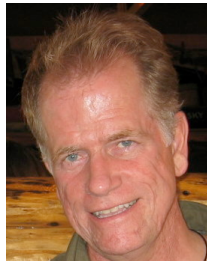




David B. Savage, B.A. (Econ), P.Land



Leader coaching, negotiations and conflict management

Dave Savage, President of Savage Management Ltd., specializes in leader coaching, conflict management, negotiations, public consultation and management consulting. Better business relationships and more powerful, authentic, open and successful leadership have been and is the essence of Dave's work. Mr. Savage's approach can be simply stated as "energy, exploration and encouragement." SML has offices in Calgary Alberta and Cranbrook, British Columbia, Canada.

Dave Savage has dedicated 33 years of his career to management in the Canadian petroleum industry in negotiations and business development, 15 years to appropriate dispute resolution and more recently executive coaching. Savage reveals underlying interests, build powerful relationships and empower professionals.

Dave is a co-active coach of executives who are moving from success to significance in their careers and lives. Dave is an active member of the Coaches Training Institute and the International Coaching Federation.

Dave is a founding member and executive with the Global Negotiation Insight Institute (GNII). GNII explores modern applications of deeper wisdom to high-level negotiations and disputes. After great success in the development and education towards interest based negotiation, the Harvard Program On Negotiation turned to insight. GNII takes that work and brings it to negotiations, conflict management and relationships internationally.

After graduating with an Economics degree in 1975 from the University of Calgary, Dave served shareholders as Vice President with a number of small Canadian petroleum, natural gas and diamond exploration firms including BXL Energy, Westar Petroleum (Chief Operating Officer and Board), Triquest Energy, Sebring Energy, Sommer Energy and Marmac Mines.

Mr. Savage is also founder and Chair of the Company to Company ADR Council, a founding member of the Energy and Resources Conservation Board ADR Committee, Synergy Alberta founding Board member, past President of the Petroleum Joint Venture Association and past Small Explorers and Producers Association of Canada Board member. Dave is an active member of the Global Negotiation Insight Institute, International Coaching Federation, the Association of Conflict Resolvers, Mediators Beyond Borders, Canadian Association of Petroleum Landmen, the Petroleum Joint Venture Association, the Kootenay Rockies Work Force Council, Calgary Chamber of Commerce and founder of the Cranbrook Round Table

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